**ENTREPRENEURIAL DNA QUIZ**

**Purpose:** Determine if the user operates as an Architect, Alchemist, or is currently in a Blurred Identity loop.

**BLOCK 1. Q1–Q6: Default DNA Block**

• Detects core DNA type:

• 🟧 **Alchemist** (Emotion → Thought → Emotion)

• 🟪 **Architect** (Thought → Emotion → Thought)

• 🔴 **Blurred Identity** (Suppressed / mixed loop)

⚪ 1 Neutral or undefined (for scoring pattern detection)⸻

**SCORING LOGIC:**

• **Architect answers (**🟪**)** → +1 Architect point

• **Alchemist answers (**🟧**)** → +1 Alchemist point

• **Blurred (**🔴**)** or **Neutral (**⚪**)** → Score recorded for pattern analysis

**Interpretation Rules:**

• **5–6 Architect answers** → Default DNA = Architect

• **5–6 Alchemist answers** → Default DNA = Alchemist

• **1–4 mixed** → Default DNA = Blurred Identity (Triggers Reset Journey)

🧭 **Q1. You’re going away for the weekend. How do you prepare the night before?**

**A.** I mentally run through what I need and pack once — essentials are covered.

→ 🟪 Architect

**B.** I write a full list, check everything off, repack a few times, still feel uneasy.

→ 🔴 Blurred Identity

**C.** I throw things in last minute and trust it’ll be fine.

→ 🟧 Alchemist

**D.** I pack, unpack, and get overwhelmed deciding what I even need.

→ 🔴 Blurred Identity

**Q2. A close friend unintentionally hurts your feelings. How do you respond?**

**A.** I won’t say anything — they’ll figure it out or I’ll quietly move on.

→ 🟪 Architect

**B.** I’ll express it — maybe now, maybe later — but it will come out.

→ 🟧 Alchemist

**C.** I react suddenly, then second-guess if I was overdramatic.

→ 🔴 Blurred Identity

**D.** I feel stuck about whether I should say something or not.

→ 🔴 Blurred Identity

🧭 **Q3. You walk into a room full of strangers. What do you do?**

**A.** I observe quietly, scan the room, and engage when it makes strategic sense.

→ 🟪 Architect

**B.** I tune into the energy — I might light up the room or stay quiet, depending how I feel.

→ 🟧 Alchemist

**C.** I pause and wait for someone to approach — I’m not sure how to show up.

→ ⚪ Neutral

**D.** I keep switching between acting confident and feeling unsure — I want to be seen but don’t know how.

→ 🔴 Blurred Identity

🧭 **Q4. You’ve committed to waking up at 6am for a week. Day 3, you’re exhausted. What happens?**

**A.** I stick to it. Fatigue doesn’t override commitment unless it’s serious.

→ 🟪 Architect

**B.** I ask myself if the reason still matters — if not, I adjust without guilt.

→ 🟧 Alchemist

**C.** I sleep in, feel bad, and try again tomorrow.

→ ⚪ Neutral

**D.** I feel torn — I want to keep going but can’t force myself either.

→ 🔴 Blurred Identity

🧭 **Q5. You’ve completed a project and it performs well. How do you feel about it?**

**A.** If the result is strong, I’m satisfied — no need to change anything.

→ 🟪 Architect

**B.** I immediately wonder how it could have been even better.

→ 🟧 Alchemist

**C.** I feel good but uneasy — maybe I missed something important.

→ 🔴 Blurred Identity

**D.** I can’t tell if I’m happy or not — depends what others say.

→ 🔴 Blurred Identity

🧭 **Q6. You’re pursuing a goal no one else has achieved. How do you think about it?**

**A.** I need to see a path or example — otherwise I’m not sure it’s achievable.

→ 🟪 Architect

**B.** Even if no one’s done it, I know it’s possible — I just need the steps.

→ 🟧 Alchemist

**C.** I doubt myself, but I still try in case it works out.

→ 🔴 Blurred Identity

**D.** I switch between confidence and confusion depending on the day.

→ 🔴 Blurred Identity

**2. Q7–Q12: Awareness Block (Dynamic)**

• Tests awareness of your **opposite mode**.

• Tailored based on your Default DNA.

• Each question includes:

• 1 correct opposite-DNA awareness answer

• 1 blurred answer

• 1 neutral

• 1 opt-out

🧭 **Q7. You’re about to launch a new offer in 2 weeks. How would your opposite decide what to focus on first?**

*(Dynamically loaded based on Default DNA)*

⸻

**If Default DNA = Alchemist**

*(measuring awareness of Architect’s approach)*

• 🟪 Identify the core bottlenecks and map out the sequence to remove them

• 🔴 Jump between setup, content, and branding — depending on what feels most urgent

• ⚪ Ask others what they think should happen first and go with consensus

• 🟧 None of these reflect how my opposite would operate

**If Default DNA = Architect**

*(measuring awareness of Alchemist’s approach)*

• 🟧 Get clear on the emotional pull behind the offer so it feels exciting to build

• 🔴 Focus on fixing small issues even if they’re not critical to launch

• ⚪ Stick to what was originally planned even if the context has changed

• 🟪 None of these reflect how my opposite would operate

**If Default DNA = Blurred Identity**

*(measuring awareness of Architect’s approach)*

• 🟪 Identify the core bottlenecks and map out the sequence to remove them

• 🟧 Get clear on the emotional pull behind the offer so it feels exciting to build

• 🔴 Jump between setup, content, and branding — depending on what feels most urgent

• ⚪ None of these reflect how my opposite would operate

🧭 **Q8. A peer gives you tough feedback on your recent launch. How would your opposite respond?**

*(Dynamically loaded based on Default DNA)*

**If Default DNA = Alchemist**

*(measuring awareness of Architect’s approach)*

• 🔴 Shrug it off publicly but internalize it deeply and avoid the peer next time

• ⚪ Say thank you, then try to adjust only the parts you agree with emotionally

• 🟪 Break down the feedback, sort it into categories, and adjust where it makes sense

• 🟧 None of these reflect how my opposite would operate

**If Default DNA = Architect**

*(measuring awareness of Alchemist’s approach)*

• ⚪ Review the feedback later, but only if it aligns with the data

• 🔴 Get defensive or withdraw from sharing in future launches

• 🟧 Reflect on whether there’s emotional truth in the feedback, not just facts

• 🟪 None of these reflect how my opposite would operate

**If Default DNA = Blurred Identity**

• 🟧 Reflect on whether there’s emotional truth in the feedback, not just facts

• 🟪 Break down the feedback, sort it into categories, and adjust where it makes sense

• 🔴 Get defensive or withdraw from sharing in future launches

• ⚪ None of these reflect how my opposite would operate

🧭 **Q9. You’ve brought on a new team member who isn’t delivering as expected. How would your opposite handle it?**

*(Dynamically loaded based on Default DNA)*

**If Default DNA = Alchemist**

*(measuring awareness of Architect’s approach)*

• 🔴 Overcompensate by taking on their tasks and quietly hoping they improve

• ⚪ Give vague feedback while focusing on keeping morale high

• 🟪 Review expectations, pinpoint where the breakdown occurred, and restructure their workflow

• 🟧 None of these reflect how my opposite would operate

**If Default DNA = Architect**

*(measuring awareness of Alchemist’s approach)*

• ⚪ Point out the issue once, then assume they’ll adjust without further input

• 🔴 Replace the person quickly to avoid more damage

• 🟧 Talk openly about how the dynamic feels and whether something is misaligned

• 🟪 None of these reflect how my opposite would operate

**If Default DNA = Blurred Identity**

• 🟧 Talk openly about how the dynamic feels and whether something is misaligned

• 🟪 Review expectations, pinpoint where the breakdown occurred, and restructure their workflow

• 🔴 Overcompensate by taking on their tasks and quietly hoping they improve

• ⚪ None of these reflect how my opposite would operate

🧭 **Q10. A long-term partnership feels exciting but unclear. How would your opposite approach the next step?**

*(Dynamically loaded based on Default DNA)*

**If Default DNA = Alchemist**

*(measuring awareness of Architect’s approach)*

• ⚪ Wait to see how things evolve and trust it will clarify naturally

• 🔴 Say yes quickly, then figure it out as they go

• 🟪 Clarify objectives, roles, and measurable outcomes before committing

• 🟧 None of these reflect how my opposite would operate

**If Default DNA = Architect**

*(measuring awareness of Alchemist’s approach)*

• 🟧 Explore how aligned it feels and notice what isn’t being said

• ⚪ Ask for data but delay the decision indefinitely

• 🔴 Say no out of hesitation or fear of complexity

• 🟪 None of these reflect how my opposite would operate

**If Default DNA = Blurred Identity**

*(mix of both styles to measure awareness accuracy)*

• 🟪 Clarify objectives, roles, and measurable outcomes before committing

• 🟧 Explore how aligned it feels and notice what isn’t being said

• 🔴 Say yes quickly, then figure it out as they go

• ⚪ None of these reflect how my opposite would operate

🧭 **Q11. A team member keeps missing deadlines. How would your opposite handle this?**

*(Dynamically loaded based on Default DNA)*

**If Default DNA = Alchemist**

*(measuring awareness of Architect’s approach)*

• 🟪 Set up a review system to track accountability and outline next steps

• 🔴 Avoid confrontation and work around them instead

• ⚪ Assume they need more motivation and give them a pep talk

• 🟧 None of these reflect how my opposite would operate

**If Default DNA = Architect**

*(measuring awareness of Alchemist’s approach)*

• 🔴 Replace them quickly — no tolerance for inconsistency

• 🟧 Check in to understand what’s going on behind the scenes

• ⚪ Add more structure and double their workload to see if they step up

• 🟪 None of these reflect how my opposite would operate

**If Default DNA = Blurred Identity**

*(measuring awareness accuracy)*

• 🟧 Check in to understand what’s going on behind the scenes

• 🟪 Set up a review system to track accountability and outline next steps

• 🔴 Avoid confrontation and work around them instead

• ⚪ None of these reflect how my opposite would operate

🧭 **Q12. You just wrapped a high-revenue campaign. What would your opposite focus on next?**

*(Dynamically loaded based on Default DNA)*

**If Default DNA = Alchemist**

*(measuring awareness of Architect’s approach)*

• 🟪 Break down what worked and rebuild the system for repeatability

• 🔴 Start planning a new direction without reviewing results

• ⚪ Celebrate with the team and move on instinctively

• 🟧 None of these reflect how my opposite would operate

**If Default DNA = Architect**

*(measuring awareness of Alchemist’s approach)*

• 🔴 Dissect every line of performance data to fix bottlenecks

• 🟧 Pause to reflect on alignment before starting anything else

• ⚪ Jump into the next system while momentum is high

• 🟪 None of these reflect how my opposite would operate

**If Default DNA = Blurred Identity**

*(measuring awareness accuracy)*

• 🟧 Pause to reflect on alignment before starting anything else

• 🟪 Break down what worked and rebuild the system for repeatability

• 🔴 Start planning a new direction without reviewing results

• ⚪ None of these reflect how my opposite would operate

**Confirmed Subtypes (12 Total)**

**Alchemist Subtypes**

The Visionary Oracle

The Magnetic Perfectionist

The Energetic Empath

The Ultimate Alchemist

**Architect Subtypes**

The Master Strategist

The Systemised Builder

The Internal Analyzer

The Ultimate Strategist

**Blurred Identity Subtypes**

The Overthinker

The Performer

The Self-Forsaker (Origin Alchemist)

The Self-Betrayer(Origin Architect)

**If DEFAULT = ARCHITECT → Show 8 questions, each with:**

• One option for The Master Strategist

• One for The Systemised Builder

• One for  **The Internal Analyzer**

• One for Ultimate Strategist

→ Scoring matrix determines which 2–3 answers were picked = Subtype

**If DEFAULT = ALCHEMIST → Show 8 questions, each with:**

• One option for Visionary Oracle

• One for Magnetic Perfectionist

• One for Energetic Empath

• One for Ultimate Alchemist

→ Same logic: behavior match leads to subtype result

**If DEFAULT = BLURRED → These are harder to detect. Show 8 questions, each with:**

• One option for Overthinker

• One for Performer

• One for Self-Forsaker (Origin Alchemist)

• One forSelf-Betrayer (Origin Architect)

→ Same logic: behavior match leads to subtype result

**Architect Subtype Matrix — Deep Trait Comparison**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Trait** | The Master Strategist | The Systemised Builder | **The Internal Analyzer** | **The Ultimate Strategist** |
| **Root Operating Mode** | Vision-led structure building | Task-led execution | Thought-loop clarity seeking | Integrated logic + calibration |
| **Thought Process** | Thought → Structure → Vision | Instruction → Action → Repeat | Logic → Analysis → Doubt | Logic → Simplification → Iteration |
| **Focus Mode** | Delegates, designs frameworks, builds systems | Grounded action — needs step-by-step | Thinks deeply, prepares, delays action | Recalibrates live, filters noise, acts clearly |
| **Under Pressure** | Pulls back, rethinks path, avoids emotion | Overworks in silence, becomes hyper-controlling | Spirals in mental loops, avoids decisions | Holds stillness, adapts model, doesn’t panic |
| **Delegation Tendency** | High — operates through systems and people | Low — prefers hands-on control | Low — doesn’t trust others’ logic easily | Very High — only does what’s uniquely required |
| **Execution Method** | Direction → Delegation → Oversight | Hands-on action, prefers control | Only acts when logic feels airtight | Executes in micro-adjustments with macro clarity |
| **Perfectionism** | Medium — form must follow scalable function | Low — prioritizes speed + tangible results | Very High — logic must be flawless before release | High — balances precision with practicality |
| **Pace of Movement** | Long-range steady planner | Slow but consistent | Stalls until fully clear, then executes | Constant momentum — adjusts mid-movement |
| **Clarity Style** | Conceptual — reverse engineers outcomes | Instructional — needs defined goals | Systemic — must map all rules before starting | Compressed — removes noise, highlights essentials |
| **Emotion Handling** | Connects logically first, then emotionally | Suppresses, avoids until overwhelmed | Intellectualizes, rarely expresses | Respects emotion, but doesn’t overidentify |
| **Problem-Solving Style** | Reorients big levers, zooms out | Step-by-step resolution, tactical fix | Deep dissection,find invisible patterns | Modular re-engineering — sees logic like code |
| **Conflict Pattern** | Avoids head-on conflict, redirects or reframes | Overcontrols process, takes on all responsibility | Internalises self-doubt, won’t show it | Observes quietly, repositions from a calm state |
| **Motivation Driver** | “I need to build the machine that works at scale” | “If I do it right, it gets done right” | “I need all the facts before I act” | “I’m here to optimize everything — calmly” |
| **Execution Bias** | Big-picture, may skip steps | All action, resists delegation | Thought-led, often in delay | Fluid — always aligning, never rushed or frozen |
| **Adaptation Style** | Restructures strategy when needed | Resists change — prefers known systems | Only shifts if logic can fully validate | Adapts on the fly with filtered precision |
| **Clarity Crisis** | Gets stuck when vision is too abstract | Panics if lacking instruction or support | Doubts everything if one part doesn’t add up | Breaks problem down live — doesn’t panic or freeze |
| **Scaling Risk** | Over-delegates too early, loses touch | Micromanages, blocks system growth | Paralysis by analysis delays opportunity | Over-optimizes — risks over-efficiency at cost of soul |
| **Core Need to Evolve** | Lead from calm, emotionally intelligent authority | Build trust and collaborative flow | Loosen grip on perfect logic, allow experimentation |  |

Architect Early Entrepreneur idea - less than 1 year

🧭 **Q13. You’ve just had an idea you’re excited about, but you’re not sure how to begin. What’s your first move?**

**A.** I outline the steps from A to Z and start mapping the tools or systems I’d need to deliver it properly.

**B.** I write down everything I’d want it to include — even if I don’t know how I’ll get there yet.

**C.** I sketch out a basic version and start testing how it might work.

**D.** I pause to define the real problem it solves before I do anything els

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Internal Analyzer | Needs structure and full clarity before starting; avoids uncertainty. |
| B | The Systemised Builder | Driven by vision but still needs concrete instruction to build. |
| C | The Ultimate Strategist | Starts small, recalibrates on the go — doesn’t wait for perfect clarity. |
| D | The Master Strategist | Focuses on the core problem before making moves; thinks upstream. |

🧭 **Q14. You’ve written a rough outline for a course or product. What do you naturally do next?**

**A.** I check if each part connects logically and improve the structure before building anything.

**B.** I open up a tool and start creating the first few sections to see how it feels in action.

**C.** I make a checklist of every component and start working through it step-by-step.

**D.** I stop to re-question the core idea: “Is this still the right thing to build?”

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Internal Analyzer | Wants everything logically refined before execution; edits early. |
| B | The Systemised Builder | Moves into action quickly once there’s a base outline. |
| C | The Ultimate Strategist | Works from a system, focused on clear completion through delegation or tools. |
| D | The Master Strategist | Stops often to revalidate upstream assumptions before continuing. |

🧭 **Q15. You’ve sketched out a new service or program. A friend asks you, “How will it work?” What do you instinctively describe first?**

**A.** The reason I’m offering it and what kind of transformation it’s built to deliver.

**B.** The tools, steps, and delivery flow — I explain exactly how someone would go through it.

**C.** The logic behind the framework — why each part exists and how it links to the bigger picture.

**D.** I say, “Let me show you”—then pull up a mock-up or system to demonstrate

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Master Strategist | Begins with mission and intention; frames from the top down. |
| B | The Ultimate Strategist | Prioritises experience flow and operational clarity. |
| C | The Internal Analyzer | Anchors in logic; builds trust by showing structural reasoning. |
| D | The Systemised Builder | Thinks in tools and actions; prefers showing over explaining. |

🧭 **Q16. You’ve joined a mastermind group, and they’re brainstorming ways to improve their businesses. What’s your natural way of contributing?**

**A.** I start drawing on the whiteboard — mapping steps, bottlenecks, or a better way to do things.

**B.** I stay quiet until I’ve listened deeply, then share a clear plan or observation that changes the direction.

**C.** I suggest ways they could simplify and scale — I’m always thinking about leverage and strategy.

**D.** I ask focused questions to help them think better, and naturally start outlining the structure for them.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Systemised Builder | Jumps into action mode, builds visually and with pace. |
| B | The Ultimate Strategist | Speaks with precision; needs deep understanding before moving. |
| C | The Master Strategist | Operates at meta-level; thinks in long-term plays and leverage moves. |
| D | The Internal Analyzer | Clarifies through questioning; excels in structural logic and detail. |

🧭 **Q17. You’ve got a notebook full of business ideas. What’s your natural approach to choosing which one to act on?**

**A.** I compare them logically — which one solves the biggest problem, and which has the most potential to scale?

**B.** I test parts of a few ideas to see which one feels smooth to build and execute.

**C.** I think about which idea has the clearest delivery process — I like knowing exactly how I’d create and deliver it.

**D.** I ask myself which idea is easiest to explain to others — if I can map it cleanly, I know I’ll build it well.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Master Strategist | Operates from high-level logic and market-readiness. |
| B | The Systemised Builder | Moves through action and iteration — learns by doing. |
| C | The Internal Analyzer | Values clarity of process; wants to feel structurally safe before acting. |
| D | The Ultimate Strategist | Seeks simplified clarity and instant orientation; rarely second-guesses. |

🧭 **Q18. A friend asks for help turning their business idea into something real. You agree. What’s your instinctive first step?**

**A.** I draw out a clear plan — what needs to be done, in what order, and by when.

**B.** I offer to help set up the first few tools or tech pieces to get things moving.

**C.** I start mapping the entire process into systems — I want everything running smoothly early on.

**D.** I ask them to describe their end goal in one sentence, then figure out how to reverse-engineer it from there.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Master Strategist | Leads with logical sequence and project direction. |
| B | The Systemised Builder | Loves action and tangible momentum; builds confidence through setup. |
| C | The Internal Analyzer | Prioritises backend smoothness and process stability. |
| D | The Ultimate Strategist | Seeks immediate strategic clarity and simplification. |

Architect : Developed Entrepreneur at least 1-2 years +

🧭 **Q13. You’ve agreed to deliver a client project that feels bigger than expected. What’s your instinctive next move?**

A. I strip it back to the core goals and reallocate roles across my team.

B. I start building the key pieces myself so I can feel it’s moving forward.

C. I pause to break it into phases and re-evaluate each stage’s accuracy.

D. I quickly test a new structure, monitor reactions, and adjust the model fast.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Master Strategist | Delegates fast, thinks in high-level structure |
| B | The Systemised Builder | Hands-on executor who moves via action |
| C | The Internal Analyzer | Needs phase clarity, likely stalls to evaluate |
| D | The Ultimate Strategist | Calibrates in motion, system-led operator |

🧭 **Q14. You’re reviewing results from a campaign that underperformed. What’s your first instinct?**

A. I look at all the small variables and start mapping out what might’ve gone wrong.

B. I ask my team what they noticed, assign new ownership, and refine the flow.

C. I rerun one small piece to test if the structure or messaging was off.

D. I rebuild a cleaner version of the campaign myself, piece by piece.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Internal Analyzer | Focuses on granular data and fault-finding |
| B | The Master Strategist | Delegates, sees team as input to structural solution |
| C | The Ultimate Strategist | Micro-tests and refines in real time |
| D | The Systemised Builder | Reacts by rebuilding manually — feels secure in doing over fixing |

🧭 **Q15. A team member misses a deadline on a key part of your system. What’s your most likely response?**

A. I adjust their role and rebuild parts of the system myself to prevent future gaps.

B. I pull up the process flow to see where logic or clarity broke down.

C. I calmly walk them through the impact, then reassign responsibilities.

D. I take it as a signal the structure is too dependent on individuals and begin refining for scale.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Systemised Builder | Takes responsibility, acts through action |
| B | The Internal Analyzer | Focuses on cause-and-effect patterns in structure |
| C | The Master Strategist | Balances logic and people; prefers direction, not doing |
| D | The Ultimate Strategist | Sees systems beyond people; recalibrates for long-term resilience |

🧭 **Q16. You’ve got a fast-approaching opportunity but incomplete data. What do you do?**

A. I go ahead, test something lean, and monitor the response closely.

B. I pause — if I don’t understand the model or margins, I won’t move.

C. I map out what I *do* know, fill in assumptions, and delegate execution.

D. I start building the basics — I’ll adjust as I go if needed.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| A | The Ultimate Strategist | Builds via calibration, not pause; tests while moving |
| B | The Internal Analyzer | Freezes without certainty; prioritizes clarity over opportunity |
| C | The Master Strategist | Strategic even under pressure; uses assumptions with direction |
| D | The Systemised Builder | Reacts by building something tangible — prefers momentum |

🧭 **Q17. A high-performing Alchemist on your team wants more creative freedom. How do you handle it?**

A. I listen, then clearly define boundaries — creativity is fine within a solid system.

B. I give them a sandbox to explore, as long as it doesn’t break core processes.

C. I reframe their vision into milestones and assign support roles to help them execute.

D. I acknowledge their strengths but bring them back to the agreed roadmap.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| A | The Ultimate Strategist | Protects structure while allowing innovation within parameters |
| B | The Systemised Builder | Offers hands-on flexibility but still prioritizes system integrity |
| C | The Master Strategist | Thinks in team orchestration; balances people and plan |
| D | The Internal Analyzer | Prioritizes roadmap over dynamic shifts; skeptical of deviation |

🧭 **Q18. When you reflect on your business growth, what do you credit most?**

A. Constant recalibration and simplified thinking — I stay lean and decisive.

B. Systems that support my pace — once something works, I build it deeper.

C. Team clarity and role trust — I scale through direction, not control.

D. Knowing my numbers and fixing what doesn’t align — it’s all in the data.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| A | The Ultimate Strategist | Recalibration and strategic simplicity as core methods |
| B | The Systemised Builder | Operational stability and dependable systems |
| C | The Master Strategist | Trust and team clarity as levers of scale |
| D | The Internal Analyzer | Analytical iteration and precision-based fixes |

**ALCHEMIST Subtype Matrix — Deep Trait Comparison**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Trait** | **The Visionary Oracle** | **The Magnetic Perfectionist** | **The Energetic Empath** | **The Ultimate Alchemist** |
| **Root Creation Spark** | Big-picture intuitive downloads | Emotional clarity seeking resonance | Energetic attunement and emotional cues | All three — vision, resonance, and structure |
| **Operating Loop** | Emotion → Thought → Emotion (burnout risk) | Emotion → Refined Structure → Emotion | Emotion → Absorption → Emotion | Emotion → Structure → Choice |
| **Focus Mode** | Rapid idea bursts, struggles with follow-through | Steady refinement, emotion-led perfectionism | Moves in emotional waves, intuitive sprints | Grounded surges with emotional clarity |
| **Under Pressure** | Burns out, isolates or re-ideates from scratch | Spirals in internal revision loop | Over-absorbs, fatigues fast, may disappear | Pauses, recalibrates, protects emotional field |
| **Delegation Tendency** | Low — can’t release vision without loss of purity | Low — wants to perfect everything personally | Low — struggles to trust others with emotional nuance | High — knows limits, surrounds self with balance |
| **Execution Method** | Hyper-creative bursts, nonlinear output | Energy-focused sequencing, builds toward ideal | Emotionally influenced, inconsistent delivery | Fast but refined, balances intuition with precision |
| **Perfectionism** | Emotional — never feels ‘done’ | High — inner alignment is non-negotiable | Emotional resonance overrides practicality | High — but lets good enough serve purpose |
| **Pace of Movement** | Fast start, drags or drops mid-build | Consistent but slow to release | Highly erratic — depends on inner world | Adaptive — speeds or slows by context |
| **Clarity Style** | Intuition-led, reverse engineers logic later | Feels into truth then polishes for external clarity | Somatic — feels it in the body before articulating | Synthesized — logic + emotion co-processed |
| **Emotion Handling** | Feels urgently, acts on waves of emotional insight | Refines emotion inwardly, projects stability | Absorbs others’ emotion deeply, may lose self | Processes internally, protects & calibrates emotion consciously |
| **Problem-Solving Style** | Redesigns from scratch if energy shifts | Refines until energetically and emotionally congruent | Reacts emotionally first, adjusts with logic if needed | Combines emotional pattern recognition with structural redesign |
| **Conflict Pattern** | Burns out trying to actualize vision alone | Stuck in obsessive tweaking, loses time and momentum | Emotional saturation leads to retreat or shutdown | Rarely derails — transforms pain into mastery |
| **Motivation Driver** | “I can see the future — I have to build it” | “It must feel exactly right before I share” | “This has to heal, not just work” | “Growth is non-negotiable. Clarity is sacred.” |
| **Execution Bias** | Vision-first — often skips practical structure | Emotional alignment over speed or deadlines | Emotion-first, often delays due to mood/overload | Balanced — leads with intuition, backs with systems |
| **Adaptation Style** | Resists changing vision unless forced | Over-controls emotional details to avoid shame | Avoids confrontation, loses clarity in group energy | Accepts input, filters fast, always aligns to true north |
| **Clarity Crisis** | Overwhelmed mid-journey, re-imagines whole structure | Won’t release until it “feels aligned” | Feels it’s “off” but can’t explain why | Repositions instantly — clarity = calibrated action |
| **Scaling Risk** | Vision becomes too complex to execute alone | Never launches — caught in refinement | Burnout from over-giving, under-structuring | Burnout from overholding energy if no team protection |
| **Core Need to Evolve** | Build stable containers for vision to land | Know when done is enough — perfection is not purpose | Strengthen energetic boundaries, stop over-feeling | Stay committed to expansion without self-sacrifice |

Alchemist Early Entrepreneur idea - less than 1 year

🧭 **Q13. You’ve just had a powerful idea for a new offer that feels exciting — but slightly overwhelming. What’s the very first thing you’d naturally do?**

*(Alchemist Subtype Detection — Early Stage Entrepreneurs)*

**A.** I journal or voice-note to capture everything while the emotion is fresh.

**B.** I open Canva, Notion, or a doc and start shaping it into something beautiful.

**C.** I try to explain it to someone I trust to help me see if it resonates.

**D.** I start refining the core problem it solves and strip away the noise.

🔍 **What This Reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Ultimate Alchemist | Emotional surge → immediately documented; knows clarity will follow. |
| B | Magnetic Perfectionist | Needs creative structure to feel progress; seeks aesthetic alignment. |
| C | Energetic Empath | External sharing = emotional validation; trusts resonance over logic. |
| D | Visionary Oracle | Pulls into future-focus; sees patterns fast, filters without anchoring. |

🧭 **Q14. You’ve been working on your idea for a few days, and now things feel scattered or messy. What do you do next?**

*(Alchemist Subtype Detection — Early Stage Entrepreneurs*

**A.** I stop and give myself space until I *feel* clear again.

**B.** I refine the visuals, words, or layout — it needs to *look* right to move forward.

**C.** I reach out to someone and talk it through to regain emotional alignment.

**D.** I rebuild the plan from scratch based on what I now know works.

🔍 **What This Reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Ultimate Alchemist | Trusts inner rhythm; avoids forcing misaligned action. |
| B | Magnetic Perfectionist | Needs aesthetic and structural harmony before proceeding. |
| C | Energetic Empath | Seeks connection to realign emotions; charges through feedback. |
| D | Visionary Oracle | Iterates quickly; rarely attached to the first version. |

🧭 **Q15. You’re thinking about launching something new but haven’t told anyone yet. What’s holding you back the most?**

*(Alchemist Subtype Detection — Early Stage Entrepreneurs)*

**A.** I worry I won’t see it through once the emotional high fades.

**B.** I’m still perfecting the message — it needs to feel *exactly* right.

**C.** I can feel how powerful it is, but I’m not sure others will receive it well.

**D.** I’m already imagining three versions ahead and need space to ground the idea.

🔍 **What This Reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Visionary Oracle | Has bursts of conviction, but struggles with sustainable momentum. |
| B | Magnetic Perfectionist | Refuses to share until the articulation feels perfect and polished. |
| C | Energetic Empath | Sensitive to how others receive ideas; needs emotional security. |
| D | The Ultimate Alchemist | Sees multi-layered potential; delays for strategic energetic anchoring. |

🧭 **Q16. You’re refining your first product or offer. What kind of pressure do you feel most?**

*(Alchemist Subtype Detection — Early Stage Entrepreneurs)*

**A.** I feel like I have to get every detail *just right* before it goes out.

**B.** I know it works — but expressing it clearly keeps tripping me up.

**C.** I keep wondering how people will *feel* when they see it.

**D.** I’ve changed it so many times already — it has to land this time

🔍 **What This Reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Magnetic Perfectionist | Driven by inner quality standards; delays to hit emotional perfection. |
| B | Visionary Oracle | Struggles to articulate visionary insight with grounded clarity. |
| C | Energetic Empath | Tunes into others’ emotional response before assessing strategy. |
| D | The Ultimate Alchemist | Keeps rebuilding from intuition and awareness; wants to align *everything*. |

🧭 **Q17. You’ve made progress but still feel uneasy launching. What best describes the hesitation?**

*(Alchemist Subtype Detection — Early Stage Entrepreneurs)*

⸻

**A.** I keep spotting emotional gaps between what I feel and what I’ve built.

**B.** I’m struggling to *simplify* the message into something others will get.

**C.** I’m worried people won’t respond the way I imagined.

**D.** I’ve layered so many changes it’s hard to know if it’s still aligned.

⸻

🔍 **What This Reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Energetic Empath | Hyper-aware of emotional disconnects between internal and external work. |
| B | Visionary Oracle | Vision remains abstract — battles to communicate simply. |
| C | Magnetic Perfectionist | Seeks deep resonance; delays based on potential misalignment in feeling. |
| D | The Ultimate Alchemist | Constant iteration can blur clarity — but stems from high internal standards. |

🧭 **Q18. You’re given full freedom to shape your business however you want. What’s your first move?**

*(Alchemist Subtype Detection — Early Stage Entrepreneurs)*

⸻

**A.** I’d begin designing the *feel* of the brand and experience — colours, emotions, energy.

**B.** I’d try to capture the *future vision* and work backwards from the big picture.

**C.** I’d focus on aligning every part of the offer until it feels emotionally flawless.

**D.** I’d quickly sketch a few working models and test them intuitively.

⸻

🔍 **What This Reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Energetic Empath | Leads with sensory resonance — identity is built through emotional tone. |
| B | Visionary Oracle | Starts with big vision; reverse engineers emotionally, not structurally. |
| C | Magnetic Perfectionist | Perfectionist lens — needs internal coherence before sharing. |
| D | The Ultimate Alchemist | Creates through iteration; flexible frameworks driven by emotional attunement. |

ALCHEMIST Developed Entrepreneur at least 1-2 years +

Q13–Q18 for **Alchemist default** using the exact same format and level of clarity as the Architect subtype block.

Each question will:

• Be written for entrepreneurs (not employees)

• Use real business decisions and challenges

• Contain 4 answers — each one maps directly to an Alchemist subtype

(Visionary Oracle, Magnetic Perfectionist, Energetic Empath, Ultimate Alchemist)

• Include a full insight table explaining the logic behind each choice

🧭 **Q13. You’ve promised a client a bold, transformative result — but the timeline now feels emotionally overwhelming. What do you do?**

**A.** I refine the delivery plan until it matches what *feels* perfect — I can’t give less than that.

**B.** I try to hold the client’s emotions, reassure them, and absorb the pressure to protect the relationship.

**C.** I reimagine the outcome entirely — if I can see the new version clearly, I’ll find the energy to make it happen.

**D.** I step back to recalibrate, reassess the structure, and realign the whole approach — but this time, faster.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Magnetic Perfectionist | Obsessed with aligned delivery — will delay, restructure, or overwork to achieve it |
| B | Energetic Empath | Protects emotional bonds first — absorbs pressure, risks burnout |
| C | Visionary Oracle | Needs renewed clarity and vision to fuel action, prone to reinventing last minute |
| D | Ultimate Alchemist | Calibrates fast, draws from all strengths — resets energy and structure without panic |

🧭 **Q14. You’ve just completed a launch — it went well, but something feels off. What’s your instinctive next step?**

**A.** I replay the entire process in my mind, refining what I *should* have done better — I can’t relax until it’s perfect.

**B.** I reflect on what felt out of alignment, not just what worked — then update my internal sense of the offer.

**C.** I move straight into vision mode again — something big is calling, and I need to catch the wave.

**D.** I analyse the data and emotional undercurrents side-by-side, then realign both before doing anything else.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Magnetic Perfectionist | Hyper-aware of minor flaws even in success — seeks emotional closure through refined perfection |
| B | Energetic Empath | Measures alignment more than metrics — tracks internal dissonance as key feedback |
| C | Visionary Oracle | Jumps from one wave to the next — energised by fresh vision, not cleanup |
| D | Ultimate Alchemist | Balances structured recalibration with deep emotional sensing — integrates logic and intuition |

🧭 **Q15. You’ve set a bold new direction for your business. How do you begin bringing it to life?**

**A.** I map out the energetic themes, message, and vision first — I need to feel it before others can.

**B.** I start sketching the long-term roadmap and partnerships — clarity unlocks momentum.

**C.** I gather early signals, test the pulse, and let feedback refine the concept as it forms.

**D.** I isolate the emotional gaps in my past projects and use this one to close them — it must feel complete.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Visionary Oracle | Leads with energetic clarity — builds forward from inner resonance and intuitive vision |
| B | Ultimate Alchemist | Starts with strategic overview and scaling logic — combines vision and structural precision |
| C | Energetic Empath | Feels direction in motion — shaped by the energy of audience, not static ideas |
| D | Magnetic Perfectionist | Driven by emotional closure — completes past patterns by refining what was once misaligned |

🧭 **Q16. You’re a few days away from a major launch, but something feels slightly off. What do you do?**

**A.** I slow down and refine what’s misaligned — I won’t release anything that doesn’t feel complete.

**B.** I keep moving, trusting the plan — if the structure’s sound, the rest will calibrate later.

**C.** I pause and sense where the disconnect is — it’s usually emotional, not strategic.

**D.** I shift the delivery angle or energy — I’ve done it before and know how to channel impact last-minute.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Magnetic Perfectionist | Refines toward emotional alignment — cannot tolerate partial integrity in expression |
| B | Ultimate Alchemist | Prioritises structure — high awareness lets her trust the build even through discomfort |
| C | Energetic Empath | Feels disconnects deeply — seeks emotional recalibration over logical fixes |
| D | Visionary Oracle | Leverages last-minute flow — relies on instinctive timing and high-energy execution |

🧭 **Q17. You’ve just finished an intense 6-week sprint. You hit your goals — but feel completely spent. What happens next?**

**A.** I disappear for a bit. I need full solitude to reset my system before I can be around people or build again.

**B.** I replay the process in my head and journal what worked emotionally — I need to *feel* the learning before moving on.

**C.** I reflect with my team and subtly adjust the system for next time — no drama, just quiet calibration.

**D.** I already know what needs changing — I channel that straight into the next version while the energy’s still hot.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Energetic Empath | Requires deep solitude to recharge from energetic overload — sensitive to emotional build-up |
| B | Magnetic Perfectionist | Processes through emotional integration — seeks aligned growth and self-awareness |
| C | Ultimate Alchemist | Reflects with structure — has full awareness of systems and self-regulation |
| D | Visionary Oracle | Uses post-build momentum to fuel evolution — driven by insight and future vision |

🧭 **Q18. You’re midway through building a new product — the core is solid, but something feels off. What do you do?**

**A.** I pause immediately. If it doesn’t *feel* right, I know I need to reconnect before I continue.

**B.** I scrap what’s not aligned and rebuild it better — even if it delays the launch.

**C.** I sit with it for a while, trying to name what’s missing before deciding.

**D.** I rework the model entirely, using what I’ve learned to evolve it fast.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | Energetic Empath | Prioritises emotional congruence — needs intuitive alignment before execution |
| B | Magnetic Perfectionist | Refuses to deliver anything misaligned — perfection comes before deadlines |
| C | Visionary Oracle | Reflects deeply before clarity emerges — feels their way to the next iteration |
| D | Ultimate Alchemist | Iterates rapidly based on feeling *and* structure — evolved response to internal misfit |

**BLURRED Subtype Matrix — Deep Trait Comparison**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Trait** | **The Overthinker** | **The Performer** | **The Self-Forsaker *(Origin: Alchemist)*** | **The Self-Betrayer *(Origin: Architect)*** |
| **Root Origin** | Unclear / Split | Emotion-first, logic-mimicking | Origin Alchemist (emotion repressed) | Origin Architect (logic displaced) |
| **Operating Loop** | Thought → Thought → Doubt | Emotion → Performance → Doubt | Suppressed Emotion → Logic → Emptiness | Logic → Emotion → Collapse |
| **Decision Pattern** | Paralysis by analysis | Acts fast, aligns later | Delays or avoids deep decisions | Decides logically, feels disconnected |
| **Emotional Relationship** | Anxious detachment | Performative expression | Deep suppression / emotional numbness | Overwhelm or guilt over feelings |
| **Clarity Style** | Seeks mental clarity but rarely lands | Adjusts for external approval | Bursts of vision then shutdown | Structured but emotionally hollow |
| **Motivation Driver** | “I need to get it right first” | “They need to feel I’m right” | “I used to know what I felt” | “It should make sense… why doesn’t it?” |
| **Default Conflict** | Can’t trust either logic or feeling | Can’t distinguish self vs. performance | Knows the cost of disconnection but can’t access feeling | Operates well, then emotionally crashes |
| **Greatest Risk** | Infinite loops with no action | Misalignment masked as momentum | Burnout from emotional denial | Emotional collapse masked as structure |
| **Core Need to Evolve** | Integration of emotion + logic | Identity separation from output | Safe space to feel again | Logic + emotional congruence |
| **Delegation Tendency** | Low — doesn’t trust others to “get it right” | Moderate — hands off tasks, then micromanages | High — defers to others despite inner knowing | Low — flip-flops between control and collapse |
| **Execution Method** | Over-researches, builds nothing, loops forever | Builds quickly for show, but lacks inner alignment | Adheres strictly to borrowed systems, even when misfitting | Emotionally charged action, followed by confusion or withdrawal |
| **Perfectionism** | Extreme — nothing feels “ready enough” to release | Polished mask matters more than deep congruence | Pursues external standards inherited from mentors or peers | Appears polished but hides inner chaos and disorganisation |
| **Pace of Movement** | Erratic — freezes, then rushes last minute | Fast — thrives on momentum, even if directionless | Predictable pace — works steadily but without personal spark | Explosive bursts followed by deep exhaustion |
| **Focus Mode** | Tries to build clarity through mental rehearsal | Moves fast to appear aligned — clarity is mimicked | Stays productive by following someone else’s structure | Feels everything intensely, then reacts impulsively |
| **Under Pressure** | Paralyzed by indecision, overwhelmed by options | Overdelivers externally, collapses inwardly | Doubles down on logical habits, ignores internal unrest | Bursts emotionally, then shames self for “failing” to stay rational |
| **Problem-Solving Style** | Tries every mental angle before committing | Crafts solutions others will praise — even if misaligned | Rebuilds based on logic, but outcomes feel flat | Responds to emotional wounds, not structured goals |
| **Emotion Handling** | Suppresses or distrusts emotion | Uses emotion to influence, but avoids deep feeling | Disconnects from origin emotions, intellectualizes pain | Feels deeply, but doesn’t know how to regulate |
| **Default Conflict Pattern** | Cannot choose between logic or emotion — loops without clarity | Shifts behaviour to match who they’re around | Pushes down instinct to preserve function — disconnects from origin | Over-identifies with feelings, then punishes self for not “being smart” |
| **Core Need to Evolve** | Choose grounded internal compass — not external input | Build identity from personal truth — not applause or image | Reclaim emotional DNA and learn to honour intuition | Re-anchor in calm logic without rejecting emotional depth |

Blurred Early Entrepreneur idea - less than 1 year

🧭 **Q13. You’re excited about a new idea — but after 3 days of planning, you’re still unsure what to do first. What’s most likely happening?**

**A.** I’ve mapped a dozen possible routes and can’t tell which is best.

**B.** I’m talking confidently about it, but I don’t feel that connected deep down.

**C.** I’ve tried to break it into logical parts, but something still feels missing.

**D.** I keep jumping between vision and feelings — I’m not grounded either way.

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype** | **Reveals** |
| A | Overthinker | Analysis paralysis from mode confusion |
| B | Performer | Outward projection, inward misalignment |
| C | Self-Forsaker | Suppressed intuition, stuck in logic |
| D | Self-Betrayer | Abandoned structure, floats in emotion |

🧭 **Q14. You’re surrounded by other entrepreneurs who seem clear and confident. How do you honestly respond internally?**

A. I try to match their clarity and act the part, even when I’m unsure.

B. I wonder how they *know*—and feel frustrated I don’t.

C. I get inspired, but then doubt if my way of thinking is valid.

D. I compare myself to their logic or momentum, then feel behind.

**What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Performer | Hides confusion behind performed confidence |
| B | Self-Betrayer | Feels inadequate next to logical certainty |
| C | Self-Forsaker | Loses belief in own intuitive way of operating |
| D | The Overthinker | Gets stuck in comparison, magnifies indecision |

🧭 **Q15. Someone offers to help you shape your idea into something real. What’s your instinctive internal reaction?**

**A.** I worry they’ll choose the wrong path — I want to map every option myself.

**B.** I immediately nod and sound aligned, even if I’m not clear inside.

**C.** I feel pressure to prove I’ve thought things through properly.

**D.** I hesitate to accept help — I’m still figuring out what I actually feel.

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype** | **Reveals** |
| A | Overthinker | Overcontrol due to looped uncertainty |
| B | Performer | Adaptive mask, avoids internal exposure |
| C | Self-Forsaker | Externalizes logic to avoid emotional gap |
| D | Self-Betrayer | Emotionally uncertain, lacks structure |

🧭 **Q16. You’re given a blank page and told to map your next 30 days. What happens?**

**A.** I list out 8+ plans, then worry which one is “right.”

**B.** I draw something impressive — but I don’t actually follow it.

**C.** I break it into steps — but don’t trust the structure I wrote.

**D.** I free-write what I feel, but it shifts daily with no clarity.

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype** | **Reveals** |
| A | Overthinker | Paralyzed by too many options |
| B | Performer | Prioritizes external image, low follow-through |
| C | Self-Forsaker | Uses logic as a shield, but doesn’t feel safe in it |
| D | Self-Betrayer | Emotion-driven, lacks consistent direction |

🧭 **Q17. When others give you advice about your idea, what’s your dominant pattern?**

**A.** I try to mentally calculate if they’re right or wrong — fast.

**B.** I sound like I agree — then quietly ignore or doubt them later.

**C.** I explain my thinking too much, even when not asked.

**D.** I absorb their mood — and feel conflicted by the emotion, not logic.

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype** | **Reveals** |
| A | Overthinker | Mental loops, seeks certainty |
| B | Performer | Performs agreement, hides inner conflict |
| C | Self-Forsaker | Over-defends logic, avoids emotional exposure |
| D | Self-Betrayer | Emotionally swayed, lacks rational anchor |

🧭 **Q18. What’s the biggest reason you haven’t launched yet?**

**A.** I can’t decide which approach is “correct.”

**B.** I look confident but haven’t truly committed internally.

**C.** I don’t trust the process unless I’ve thought through every risk.

**D.** I keep shifting based on what feels good or exciting that day.

|  |  |  |
| --- | --- | --- |
| A | Overthinker | Stuck in decision paralysis |
| B | Performer | Masked hesitation |
| C | Self-Forsaker | Trusts structure but lacks emotional belief |
| D | Self-Betrayer | Emotion-based shifts, lacks anchor |

Blurred Developed Entrepreneur at least 1-2 years +

🧭 **Q13. You’ve just completed a big launch. You’re already profitable — but something still doesn’t sit right. What’s your instinctive next move?**

A. I obsessively replay what I *could’ve* done better, even if the launch succeeded.

B. I start planning new content or a celebratory post, even if I’m personally unsure what I feel.

C. I begin adjusting the funnel or copy again — it must not have been *perfect* if I feel this off.

D. I feel distant and confused — like I’ve done everything “right,” but don’t know why I’m disconnected.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| A | The Overthinker | Fixates on post-analysis loops regardless of outcome; core identity remains uncertain. |
| B | The Performer | Leans into outward expression to maintain momentum — masks internal confusion. |
| C | The Self-Betrayer | Tries to “fix the logic” when the issue is actually emotional misalignment. |
| D | The Self-Forsaker | Disconnected from emotional fulfillment despite correct logical decisions — core suppression present. |

🧭 **Q14. You’re revisiting a product or service that used to excite you, but now it feels misaligned. What do you actually do next?**

A. I second-guess every tweak I ever made and spiral into fixing things that might not even be broken.

B. I push the feeling aside and polish the offer visually or socially — better optics usually help.

C. I quietly rebuild the structure from scratch, hoping it feels better once everything “makes sense.”

D. I avoid touching it for weeks. The emotional fog is so dense I can’t access clarity or motivation.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Overthinker | Over-analyses changes instead of addressing deeper misalignment. |
| B | The Performer | Redirects discomfort into performance or branding, not internal resolution. |
| C | The Self-Betrayer | Seeks structural logic to compensate for emotional drift; suppresses origin mode. |
| D | The Self-Forsaker | Shuts down when logic “should” work but doesn’t bring peace — unresolved inner conflict. |

🧭 **Q15. You’ve just been given two conflicting pieces of advice by respected mentors. One is highly emotional and inspiring. The other is methodical and proven. What do you do?**

A. I freeze. I try to follow both at once, get overwhelmed, and end up in over-analysis limbo.

B. I act quickly on the emotional advice — it feels more alive — and justify it later.

C. I build a system around the logical advice but feel disconnected during execution.

D. I delay decisions, tell myself I’m “processing,” and keep re-explaining the dilemma to others.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Overthinker | Paralysed by conflicting frameworks, trapped between loops. |
| B | The Performer | Chooses the emotional route for momentum, then rationalizes for others. |
| C | The Self-Betrayer | Implements logic externally but internally detached; suppresses origin structure. |
| D | The Self-Forsaker | Emotional processing overrides action; avoids resolution under the guise of “depth.” |

🧭 **Q16. A major opportunity has just opened up, but the timeline is tight and your usual structure doesn’t fit. What’s your move?**

A. I spin up a new plan, trying to blend structure and excitement — but I end up tweaking endlessly and missing the moment.

B. I say yes instantly to keep momentum, then build the logic underneath as I go.

C. I build a structured plan that looks solid on the outside — but I’m emotionally uninvested.

D. I convince myself the timing is wrong and pass, even though a part of me knows I just avoided the chaos.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Overthinker | Looping between order and instinct, results in inaction. |
| B | The Performer | Performs decisiveness, then backfills structure to stay “in control.” |
| C | The Self-Betrayer | Operates through logic by default, but has suppressed emotional buy-in. |
| D | The Self-Forsaker | Emotionally overwhelmed by potential disruption, retreats to false logic for safety. |

🧭 **Q17. You’re about to launch a new product, but you’ve started questioning parts of the strategy. How do you respond?**

A. I obsess over what’s missing, rework pieces repeatedly, and end up confusing the core message.

B. I go all-in on the emotional story — even if the structure isn’t fully ready — because I want it to feel right.

C. I lock in the logic of the launch but keep having emotional doubts I can’t quite explain.

D. I pause the launch entirely, rationalising that more clarity is needed, but deep down I just don’t trust myself.

⸻

🔍 **What this reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Overthinker | Spirals between instinct and overcorrection, often dilutes momentum. |
| B | The Performer | Leads with emotion outwardly, conceals inner confusion about structure. |
| C | The Self-Betrayer | Logical shell intact, but emotional dissonance undermines conviction. |
| D | The Self-Forsaker | Deep suppression of intuitive self — defaults to avoidance cloaked as strategy |

🧭 **Q18. You’ve just completed something important — a launch, offer, or deal. Now, there’s unexpected silence. No feedback, no chaos. Just… stillness. What do you do?**

A. I start revisiting every decision, dissecting whether I misread the vision or message.

B. I update my brand visuals or create something new — movement makes me feel in control.

C. I try to rework the strategy logically, but the lack of emotion makes it feel hollow.

D. I delay taking any next step, lost between doubt and the hope that clarity will “just return.”

⸻

🔍 **What This Reveals:**

|  |  |  |
| --- | --- | --- |
| **Answer** | **Subtype Detected** | **Insight** |
| A | The Overthinker | Hyper-analysis triggered by silence; struggles to sit with calm without second-guessing. |
| B | The Performer | Needs outward expression or motion to distract from inner disconnection. |
| C | The Self-Betrayer | Tries to operate through logic but feels no deeper connection to the outcome. |
| D | The Self-Forsaker | Emotional paralysis after action; disconnected from both origin instinct and outcome clarity. |

SUMMARY

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Trait** | The Master Strategist | The Systemised Builder | The Internal Analyzer | **The Ultimate Strategist** | **Visionary Oracle** | **Magnetic Perfectionist** | **Energetic** | **Ultimate Alchemist** | **Overthinker** | **Performer** | **Self-Forsaker** | **Self-Betrayer** |
| **Root Operating Mode** | Vision-led structure | Task-led execution | Thought-looped logic | Integrated calibration | Vision-first | Emotion-led perfection | Energy and resonance | All Alchemist forms | Unclear / split | Emotion + mimicry | Origin: Alchemist (repressed) | Origin: Architect (displaced) |
| **Operating Loop** | Thought → Structure | Instruction → Action | Logic → Analysis → Doubt | Logic → Simplification | Vision → Energy | Emotion → Precision | Energy → Feel → Output | Logic ↔ Emotion Flow | Thought → Thought → Doubt | Emotion → Performance → Doubt | Suppressed Emotion → Logic | Logic → Emotion → Collapse |
| **Focus Mode** | Delegates + directs | Hands-on + steady | Deep prep + delay | Live recalibration | Intense bursts | Structured flow | Feels when to move | Logic-emotion switching | Rehearses endlessly | Moves fast for image | Follows logic not instinct | Feels deeply, reacts erratically |
| **Under Pressure** | Rethinks, avoids emotion | Over-controls, isolates | Spirals, stalls | Adapts, protects clarity | Burns out, hides | Over-perfects | Withdraws, drains | Holds composure | Freezes, overplans | Performs harder, collapses | Doubles down on logic | Explodes emotionally, then hides |
| **Delegation Tendency** | High — trusts team | Low — prefers control | Low — doesn’t trust logic of others | Very High — smart delegation | Low — can’t release vision | Low — controls quality | Low — fears misalignment | High — knows limits | Very Low | Moderate — micromanages | High — defers to others | Low — flip-flops between trust and retreat |
| **Execution Method** | Frameworks + direction | Manual, hands-on | Logic mapping first | Micro-corrective sprints | Bursts of creativity | Aligned aesthetics | Scattered energy-based | Calibrated + fluid | Overplans, no action | Acts fast to impress | Structured, emotionless | Emotional with no structure |
| **Perfectionism** | Function > form | Result > polish | Logic = perfection | High but efficient | Unfinished = unsafe | Extreme refinement | Energetic resonance > perfection | Balanced perfection | Infinite loops | Polished mask | Inherited perfectionism | Appears polished, feels chaos |
| **Pace of Movement** | Long-range, stable | Consistent, slow | Stalls, loops | Always in motion | Fast start, slow end | Slow to ship | Emotional waves | Fast with pause | Erratic | Hyper fast | Obedient pacing | Bursts + depletion |
| **Clarity Style** | Big picture → reverse | Instruction-based | Rule-structured logic | Minimalist + fast logic | Downloads → words | Internal knowing → verbal | Somatic → verbal | Logic-emotion sync | Needs external logic | Mimics clarity | Architect-logic mimicry | Vacillates logic and feeling |
| **Emotion Handling** | Connects later | Suppresses | Intellectualises | Holds but doesn’t show | Inspired or overwhelmed | Controlled expression | Deeply absorbs others | Mastery without reactivity | Distrusts emotion | Uses for performance | Disconnects, numbs | Feels but can’t regulate |
| **Problem-Solving** | Big levers | Step-by-step | Breaks structure | Refactors live | Rebuilds from energy | Refines endlessly | Feels solution | Synthesizes logic and flow | Overthinks every path | Solves for applause | Rebuilds without soul | Responds to wounds, not goals |
| **Default Conflict** | Avoids direct conflict | Overfixes solo | Internally debates | Quietly repositions | Solo burnouts | Over-perfects until numb | Drains + disappears | Learns from chaos | Frozen in loops | Identity performance | Emotion denied for function | Acts emotionally, self-shames |
| **Scaling Risk** | Too removed too soon | Micromanages team | Delays execution | Over-optimisation | Stalls at 80% | Never ships | Misaligns energy output | Martyrdom / burnout | Inaction via loops | Burnout via applause | Inauthentic systems collapse | Joins chaos, lacks anchor |
| **Core Need to Evolve** | Lead with emotional calm | Build trust & pace | Balance logic + emotion | Operate from peace | Create containers | Ship when aligned enough | Protect your energy | Grow without losing self | Inner compass > mental rehearsal | Build true identity | Reclaim emotional truth | Regulate feeling with clarity |

**Visionary Oracle — Q19–Q22 Subtype Validation**

**Q19. You’re given a blank room and asked to design it however you want — no deadline, no instructions, just freedom. What do you naturally do first?**

A. I stand in the space and feel what it needs. Then I begin placing things intuitively.

B. I imagine the finished look instantly, then begin collecting images or pieces to match the vision.

C. I begin sketching it out in a step-by-step plan so I don’t waste energy.

D. I overthink each decision and delay starting until I’m sure it’ll look right.

**What this reveals:**

• **A. The Energetic Empath** — feels into spaces, acts through sensation.

• **B. The Visionary Oracle** — downloads the final vision and works backwards.

• **C. The Ultimate Alchemist** — structures flow with internal precision.

• **D. The Magnetic Perfectionist** — delays due to fear of imperfection.

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**Q20. Think back to your school years. How did you usually approach a long homework assignment?**

A. I waited until inspiration hit, then worked in a creative sprint.

B. I wrote and rewrote sections until it was perfect — even if it was last minute.

C. I mapped the sections, added energy when I felt aligned, and adjusted as I went.

D. I needed to be alone, clear the space, and *feel right* before even beginning.

**What this reveals:**

• **A. The Visionary Oracle** — creative bursts, last-minute momentum.

• **B. The Magnetic Perfectionist** — perfection loops, emotional control.

• **C. The Ultimate Alchemist** — adaptive logic-meets-flow structure.

• **D. The Energetic Empath** — energetic prep required before action.

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**Q21. When asked to clean your room or organise your space as a child, what best describes your approach?**

A. I did it in one big emotional burst — the chaos would build until I had to act.

B. I made a plan or system first, then tackled it piece by piece.

C. I felt overwhelmed unless the mood or energy felt *right*.

D. I cleaned while imagining how I wanted it to look when done — I needed to *see it first*.

**What this reveals:**

• **A. Visionary Oracle** — energetic surges over consistency.

• **B. Ultimate Alchemist** — structured, system-led even in small tasks.

• **C. Energetic Empath** — needs emotional/environmental alignment.

• **D. Magnetic Perfectionist** — vision-led, highly visual control.

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**Q22. You’re learning a new skill (e.g., cooking, driving, drawing). Which learning pattern is most natural for you?**

A. I research first, then repeat steps until it feels mastered.

B. I learn by doing — I just start and fix mistakes as I go.

C. I learn when I *feel* connected to what I’m doing — if the energy’s off, I can’t focus.

D. I see the end result in my head first, then I try to recreate it immediately.

**What this reveals:**

• **A. Magnetic Perfectionist** — emotional control through repetition.

• **B. Visionary Oracle** — action-led, intuitive fixer.

• **C. Energetic Empath** — emotionally attuned learning rhythm.

• **D. Ultimate Alchemist** — blends vision + logic execution.

**The Magnetic Perfectionist — Q19–Q22 Subtype Validation**

**Q19. You’re asked to rearrange a bookshelf however you like. No rules, just make it yours. What happens?**

A. I sort the books by height, color, or theme — it needs to *look right*.

B. I pull everything out and let my energy decide where each book belongs.

C. I visualise a finished setup and replicate it exactly.

D. I start sorting but get overwhelmed, second-guessing every decision.

**Reveals:**

• **A. Magnetic Perfectionist** — internal aesthetic and order-based clarity.

• **B. Energetic Empath** — emotional resonance drives action.

• **C. Ultimate Alchemist** — vision-led execution with logic support.

• **D. Visionary Oracle** — stalls from internal overwhelm or lack of clear vision.

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**Q20. Think back to group projects at school. How did you show up?**

A. I quietly did everything myself to make sure it was right.

B. I wanted everyone to feel good, so I over-adapted my ideas.

C. I outlined a structure then let others help with delivery.

D. I procrastinated until the night before and pulled an all-nighter.

**Reveals:**

• **A. Magnetic Perfectionist** — control through quality assurance.

• **B. Energetic Empath** — over-adjusts for emotional harmony.

• **C. Ultimate Alchemist** — logical structure, efficient collaboration.

• **D. Visionary Oracle** — creative bursts under pressure.

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**Q21. When learning something new (e.g., assembling furniture), what’s your typical style?**

A. I follow the instructions precisely — I don’t want to mess it up.

B. I glance at the instructions, then build as I feel it.

C. I analyse it first, understand the pieces, then decide the fastest way.

D. I try to visualise the finished piece and build toward it.

**Reveals:**

• **A. Magnetic Perfectionist** — instruction-first, high control.

• **B. Energetic Empath** — intuitive action over logic.

• **C. Ultimate Alchemist** — blend of logic + intuition for efficiency.

• **D. Visionary Oracle** — vision-led builder.

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**Q22. You’re asked to clean a messy garage. No timeline. How do you instinctively approach it?**

A. I sort everything into categories before lifting a thing.

B. I do it all in one mood burst — and stop if I lose flow.

C. I move section by section while testing better layouts.

D. I spend more time thinking how it should look than cleaning.

**Reveals:**

• **A. Magnetic Perfectionist** — structured sorting, precision-first.

• **B. Energetic Empath** — emotional waves guide execution.

• **C. Ultimate Alchemist** — logic + flow-based calibration.

• **D. Visionary Oracle** — visual fixation delays action.

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**The Energetic Empath — Q19–Q22 Subtype Validation**

**Q19. A friend asks you to help sort out their cluttered closet. What do you naturally do first?**

A. I start moving things around while tuning into how the space feels.

B. I create piles and systems — everything needs to be categorised.

C. I visualise how it should look, then start placing pieces.

D. I freeze a little until the energy feels clear or calm enough to begin.

**Reveals:**

• **A. Energetic Empath** — leads with energetic alignment.

• **B. Magnetic Perfectionist** — system-driven, controlled sort.

• **C. Ultimate Alchemist** — vision + system collaboration.

• **D. Visionary Oracle** — stalls until feeling inspired.

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**Q20. As a child, when you had to write a creative story, how did you approach it?**

A. I needed to be in a certain mood or setting before I could write.

B. I brainstormed every detail until it was perfect, then polished the story.

C. I got a vision of the ending first, then worked my way back.

D. I wrote emotionally, from whatever I was feeling in the moment.

**Reveals:**

• **A. Energetic Empath** — mood-gated execution.

• **B. Magnetic Perfectionist** — planning and refinement.

• **C. Ultimate Alchemist** — reverse-engineers through structure.

• **D. Visionary Oracle** — emotional intensity-led writing.

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**Q21. When given a boring task (e.g., sorting papers, filing), what happens most often?**

A. I delay until the energy feels “right” or I’m emotionally in the zone.

B. I push through — even if I hate it — because it needs doing.

C. I batch the task and try to optimise it into a process.

D. I try to get creative and make it feel meaningful or fun.

**Reveals:**

• **A. Energetic Empath** — needs internal alignment first.

• **B. Magnetic Perfectionist** — duty over mood.

• **C. Ultimate Alchemist** — reframes into logic.

• **D. Visionary Oracle** — assigns creative purpose.

⸻

**Q22. How do you typically respond when there’s chaos or too many moving parts in a room or group task?**

A. I feel overwhelmed quickly and withdraw to protect my energy.

B. I tighten control — everything must go back in order.

C. I scan the whole picture, choose what matters, and reset calmly.

D. I jump in, fix one piece at a time, then reassess constantly.

**Reveals:**

• **A. Energetic Empath** — sensitivity withdrawal under overwhelm.

• **B. Magnetic Perfectionist** — needs structure to soothe.

• **C. Ultimate Alchemist** — master calibrator, system rebuilder.

• **D. Visionary Oracle** — responsive problem-solver, piece-by-piece.

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**The Ultimate Alchemist — Q19–Q22 Subtype Validation**

**Q19. You’re asked to teach someone how to do a task you’ve mastered. How do you usually explain it?**

A. I simplify the steps, then let them try and tweak as they go.

B. I write every step down so nothing’s missed.

C. I explain through energy or demonstration — I *show*, not tell.

D. I give them the big picture first, then explain how I got there.

**Reveals:**

• **A. Ultimate Alchemist** — distills + adapts for others.

• **B. Magnetic Perfectionist** — control through detail.

• **C. Energetic Empath** — feeling-led communicator.

• **D. Visionary Oracle** — leads with outcome and story.

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**Q20. If given a brand-new hobby (e.g., painting, coding), how do you usually begin?**

A. I experiment first, then adjust once I’ve sensed what works.

B. I research deeply, then build from that understanding.

C. I pick what feels good in the moment — then see where it goes.

D. I try to imagine the masterpiece, then get overwhelmed starting.

**Reveals:**

• **A. Ultimate Alchemist** — test-and-adjust method.

• **B. Magnetic Perfectionist** — logic-first structure.

• **C. Energetic Empath** — feeling-first creation.

• **D. Visionary Oracle** — visual goal stalls initiation.

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**Q21. You’re responsible for packing for a week-long trip. What’s your method?**

A. I make a loose plan, adjust as I go, and feel what’s essential.

B. I create a checklist to avoid forgetting anything.

C. I throw in what feels right and fix it later.

D. I visualise the trip first, then build my packing list around the experience.

**Reveals:**

• **A. Ultimate Alchemist** — structured intuition.

• **B. Magnetic Perfectionist** — checklist order and prep.

• **C. Energetic Empath** — improvises based on mood.

• **D. Visionary Oracle** — leads with projected vision.

⸻

**Q22. A group asks for your help solving a puzzle or challenge. What’s your instinctive approach?**

A. I step back, watch patterns, and offer a system to fix it.

B. I try a few things randomly and see what clicks.

C. I wait to feel where the energy is stuck, then release it.

D. I take over and lead it toward the vision I think will work.

**Reveals:**

• **A. Ultimate Alchemist** — pattern-based recalibration.

• **B. Visionary Oracle** — trial-based creative logic.

• **C. Energetic Empath** — energetic sensing solution.

• **D. Magnetic Perfectionist** — perfection-led authority.

The Master Strategist **— Q19–Q22 Subtype Validation**

**Q19. You’re asked to organise a large drawer full of random items. How do you begin?**

A. I pause to figure out a structure that would make it easier long term.

B. I just start pulling things out and sorting them by instinct.

C. I follow a checklist or method I’ve seen before.

D. I want to get the drawer clear — so I clean first, think later.

**Reveals:**

• **A.** The Master Strategist — always builds systems with scale in mind.

• **B. Ultimate Strategist** — adaptive but structure-led calibration.

• **C. Internal Analyzer** — comfort in step-by-step known logic.

• **D.** The Systemised Builder — action-first, fixes clarity later.

⸻

**Q20. In school, if given a multi-part research assignment, how would you usually tackle it?**

A. I’d map the full scope and delegate if I could.

B. I’d over-research one part trying to perfect it before moving on.

C. I’d plan the full structure and knock out each part in sequence.

D. I’d just get started on the obvious part — I prefer doing over planning.

**Reveals:**

• **A.**  The Master Strategist — system designer, collaborative executor.

• **B. Internal Analyzer** — logic-loop perfectionist.

• **C. Ultimate Strategist** — clear path, optimal pace.

• **D.** The Systemised Builder — gets into action fast without overthinking.

⸻

**Q21. When you were younger and had to clean your room, how did you go about it?**

A. I asked for clarity or instructions, then did it precisely.

B. I cleaned as I went — doing one section, then the next.

C. I tried to reimagine the room layout before touching anything.

D. I got frustrated with the mess and started throwing things into piles.

**Reveals:**

• **A. Internal Analyzer** — needs clarity to activate logic.

• **B.** The Systemised Builder — simple, steady action through tasks.

• **C.**  The Master Strategist — redesigns function before execution.

• **D. Ultimate Strategist** — removes noise, iterates into order.

⸻

**Q22. You’re asked to help a team finish a task that’s running behind. What do you naturally do first?**

A. I look for the root inefficiency and restructure the process.

B. I pick up any leftover task and do it quietly.

C. I assess what’s left and create a new task map for everyone.

D. I do what’s in front of me, trusting others will too.

**Reveals:**

• **A.**  The Master Strategist — zooms out to restructure high leverage points.

• **B.** The Systemised Builder— quietly executes without drama.

• **C. Ultimate Strategist** — calibrates a new plan on the fly.

• **D. Internal Analyzer** — sticks to known logic, acts without leading.

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The Systemised Builder **— Q19–Q22 Subtype Validation**

**Q19. You’re given a new tool (e.g., app, gadget). What’s your first step?**

A. I open it and try doing something straight away.

B. I research exactly how it works before trying.

C. I look at what others do with it and adapt it to my needs.

D. I imagine how I could use it to improve something else.

**Reveals:**

• **A.** The Systemised Builder — action-first, tactile learning.

• **B. Internal Analyzer** — learns by rules and known structure.

• **C. Ultimate Strategist** — rapid learning through iteration.

• **D.**  The Master Strategist — already thinking system-wide application.

⸻

**Q20. When faced with a repetitive task, what’s your usual pattern?**

A. I get stuck in doing it even if it’s inefficient.

B. I try to create a better process or shortcut.

C. I follow the rules to the letter until it’s done.

D. I test a few different ways until I find the smoothest.

**Reveals:**

• **A.** The Systemised Builder — values progress and output over improvement.

• **B.**  The Master Strategist — system reimagination.

• **C. Internal Analyzer** — rule-focused execution.

• **D. Ultimate Strategist** — quick iteration for efficiency.

⸻

**Q21. You’re part of a group setting up a space for an event. What do you gravitate toward doing?**

A. I look for what needs doing and just get on with it.

B. I try to plan the layout first so we avoid chaos.

C. I quietly check what’s wrong, then fix it.

D. I organise people and tasks before any setup begins.

**Reveals:**

• **A.** The Systemised Builder— hands-on action in real-time.

• **B. Ultimate Strategist** — structure + foresight combo.

• **C. Internal Analyzer** — logic applied to improvement.

• **D.**  The Master Strategist — prefers to lead through strategy.

⸻

**Q22. When dealing with a difficult or unfamiliar problem, how do you usually respond?**

A. I start trying things — I figure it out as I go.

B. I gather data, build a map, and work through it methodically.

C. I observe others, test a few things, then build a better path.

D. I pause and reverse-engineer the bigger picture first.

**Reveals:**

• **A.** The Systemised Builder— learns by doing

• **B. Internal Analyzer** — logic map thinker.

• **C. Ultimate Strategist** — real-time optimiser.

• **D.**  The Master Strategist — system-wide reverse engineer.

⸻

**The Internal Analyzer — Q19–Q22 Subtype Validation**

**Q19. When learning something new, what’s most important to you?**

A. That it makes logical sense step by step.

B. That I can get hands-on quickly to feel it out.

C. That I can connect it to something bigger or more useful.

D. That I can simplify it so others could understand it too.

**Reveals:**

• **A. Internal Analyzer** — clarity from logical progression.

• **B.** The Systemised Builder — prefers action over theory.

• **C.**  The Master Strategist — sees broader integration.

• **D. Ultimate Strategist** — clarity through distillation.

⸻

**Q20. When solving puzzles, what frustrates you most?**

A. Not having all the pieces or a clear rule.

B. Waiting too long to try different options.

C. Doing it without knowing what it’s for.

D. When no one tries to improve the process mid-way.

**Reveals:**

• **A. Internal Analyzer** — structure-first frustration.

• **B.**The Systemised Builder— dislikes delays.

• **C.** The Master Strategist — dislikes disconnected detail.

• **D. Ultimate Strategist** — desires optimisation.

⸻

**Q21. If you’re given a system that “just works” but doesn’t make sense, what do you do?**

A. I can’t use it — I need to understand how and why it works.

B. I’ll use it, but it feels off and I keep checking it.

C. I keep using it until it breaks or proves inefficient.

D. I tweak it immediately, making it suit my logic better.

**Reveals:**

• **A. Internal Analyzer** — logic must precede trust.

• **B.**  The Master Strategist — pragmatism with a watchful eye.

• **C.** The Systemised Builder— follows structure until friction arises.

• **D. Ultimate Strategist** — adaptive calibration.

⸻

**Q22. In a group brainstorm, what role do you usually take?**

A. I listen, find gaps, then suggest a logical fix.

B. I suggest an action plan and start building.

C. I summarise ideas and direct the best course.

D. I question the assumptions quietly, then refine them.

**Reveals:**

• **A. Internal Analyzer** — insight via observation and logic.

• **B.** The Systemised Builder— action-led contributor.

• **C.**  The Master Strategist — big-picture summariser and director.

• **D. Ultimate Strategist** — silent reframer and optimiser.

⸻

**The Ultimate Strategist — Q19–Q22 Subtype Validation**

**Q19. When given a complex task with unclear steps, what do you do?**

A. I step back, look for patterns, and test approaches.

B. I start doing whatever seems logical to begin with.

C. I request instructions or look for similar examples.

D. I visualise the end result, then reverse plan.

**Reveals:**

• **A. Ultimate Strategist** — calibrator by design.

• **B.** The Systemised Builder — action-based solver.

• **C. Internal Analyzer** — needs known logic model.

• **D.** The Master Strategist — goal-led strategic architect.

⸻

**Q20. When you’re faced with too many ideas, what’s your response?**

A. I remove what doesn’t work and simplify immediately.

B. I start building the easiest thing and see what happens.

C. I try to organise everything into categories.

D. I pause and wait until the right path becomes clear.

**Reveals:**

• **A. Ultimate Strategist** — noise reduction operator.

• **B.** The Systemised Builder — simple forward motion.

• **C. Internal Analyzer** — categorisation as clarity.

• **D.**  The Master Strategist — delay until system reveals itself.

⸻

**Q21. You’re responsible for planning a small group trip. How do you approach it?**

A. I delegate roles and set the timeline.

B. I wait for others to say what they want, then fill in gaps.

C. I build a rough structure, then keep adjusting it.

D. I design an efficient route and track logistics on the go.

**Reveals:**

• **A.** The Master Strategist

• **B. Internal Analyzer**

• **C. Ultimate Strategist**

• **D.** The Systemised Builder

(Yes, this one intentionally checks calibration and comfort with delegation.)

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**Q22. When building something (e.g. system, room layout, plan), what’s your strength?**

A. Removing unnecessary parts to make it clearer.

B. Executing fast and improving it later.

C. Getting the logic right so it doesn’t break.

D. Designing it to scale before it even starts.

**Reveals:**

• **A. Ultimate Strategist**

• **B.** The Systemised Builder

• **C. Internal Analyzer**

• **D.** The Master Strategist

**The Overthinker — Q19–Q22 Subtype Validation**

**Q19. You need to pack for a trip with only 20 minutes to prepare. What do you do first?**

A. I freeze for a moment trying to think of everything I might need.

B. I start packing intuitively — I’ll deal with what I forget later.

C. I grab my list and follow it step-by-step.

D. I pack emotionally — things I *might* need if things go wrong.

**Reveals:**

• **A. Overthinker** — default loop paralysis.

• **B. Performer** — fast, intuitive action to appear ready.

• **C. Self-Forsaker** — over-adapts through logic patterns.

• **D. Self-Betrayer** — emotionally reactive, unfiltered decisions.

⸻

**Q20. You’ve been asked to teach someone how to do a task you learned recently. What’s your instinct?**

A. I worry I don’t know enough and might explain it wrong.

B. I perform it confidently — even if I’m unsure — and tweak later.

C. I overprepare and rehearse mentally before trying to teach.

D. I explain it based on how I felt doing it, even if it’s unclear.

**Reveals:**

• **A. Overthinker** — internal doubt, blocks execution.

• **B. Performer** — high-confidence surface teaching.

• **C. Self-Forsaker** — logic-first delivery, emotion disconnected.

• **D. Self-Betrayer** — emotionally-led sharing, lacks structure.

⸻

**Q21. You’re given a new system to follow, but parts don’t make sense to you. What happens?**

A. I pause repeatedly, overanalyzing how it should work.

B. I act like I get it and just go with the flow.

C. I follow it to the letter, even if it feels off.

D. I keep changing how I use it depending on how I feel that day.

**Reveals:**

• **A. Overthinker** — trapped in logic–doubt loop.

• **B. Performer** — pretends certainty for appearance.

• **C. Self-Forsaker** — compliance through logic, not instinct.

• **D. Self-Betrayer** — unstable flow driven by emotion.

⸻

**Q22. A friend asks you for honest feedback on a project. What do you do?**

A. I overthink how to say it and end up sugarcoating.

B. I say what they want to hear, then distance myself.

C. I give strategic feedback based on what’s “right,” not how I feel.

D. I react based on emotion, then regret being too honest.

**Reveals:**

• **A. Overthinker** — logic-emotion conflict, avoids discomfort.

• **B. Performer** — prioritises social mask over truth.

• **C. Self-Forsaker** — rational delivery, disconnection from feeling.

• **D. Self-Betrayer** — emotionally driven action, then self-judgement.

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**The Performer — Q19–Q22 Subtype Validation**

**Q19. You’re invited to a group project. What role do you gravitate toward?**

A. The one where I can make things run smoothly and look good.

B. I want to analyse the structure and improve it.

C. I help out wherever needed, but quietly.

D. I act based on the group’s energy, but feel unsure internally.

**Reveals:**

• **A. Performer** — performance-aligned, external identity.

• **B. Self-Forsaker** — logic over alignment.

• **C. Overthinker** — silent contributor, inner loop.

• **D. Self-Betrayer** — driven by emotion, lacks consistency.

⸻

**Q20. When something you created is criticised, what’s your honest reaction?**

A. I smile and act unfazed, then obsess about it later.

B. I defend the logic behind it, even if it hurts.

C. I crumble emotionally but try to hold it together.

D. I replay the critique over and over, wondering what’s true.

**Reveals:**

• **A. Performer** — protects external image, internalizes pain.

• **B. Self-Forsaker** — logic-first reaction, emotion hidden.

• **C. Self-Betrayer** — highly emotional response, no filter.

• **D. Overthinker** — ruminates, unsure of what’s real.

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**Q21. You’re asked to lead a routine task. How do you show up?**

A. I appear confident and energetic, even if I’m unsure.

B. I create a system to lead efficiently, no emotion needed.

C. I stall — unsure how to proceed without perfection.

D. I go with the flow but flip between excitement and dread.

**Reveals:**

• **A. Performer** — prioritises presence over clarity.

• **B. Self-Forsaker** — relies on learned logic patterns.

• **C. Overthinker** — struggles with action under uncertainty.

• **D. Self-Betrayer** — emotional swing-state with low clarity.

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**Q22. When planning something for others, what drives you most?**

A. I want it to be liked and appreciated.

B. I want it to follow a clear structure.

C. I want it to feel emotionally resonant.

D. I want to cover every angle so nothing goes wrong.

**Reveals:**

• **A. Performer**

• **B. Self-Forsaker**

• **C. Self-Betrayer**

• **D. Overthinker**

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**The Self-Forsaker — Q19–Q22 Subtype Validation**

**Q19. You’re working on something you don’t fully agree with. What happens?**

A. I follow it anyway — logic says it works.

B. I try to make it work for everyone else first.

C. I pause and try to connect with what *feels* right.

D. I switch between doing and doubting — unsure why I feel off.

**Reveals:**

• **A. Self-Forsaker** — over-prioritises logic, suppresses self.

• **B. Performer** — people-pleasing override.

• **C. Self-Betrayer** — seeks emotional truth, but scattered.

• **D. Overthinker** — toggles logic/emotion in loops.

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**Q20. When something feels misaligned but makes sense logically, how do you act?**

A. I ignore the misalignment and push forward.

B. I pretend it’s fine until it really isn’t.

C. I collapse under the conflict and can’t continue.

D. I stop and re-evaluate — it has to *feel* aligned too.

**Reveals:**

• **A. Self-Forsaker**

• **B. Performer**

• **C. Overthinker**

• **D. Self-Betrayer**

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**Q21. In group settings, how do you usually assert your view?**

A. I explain what’s logical — not what I feel.

B. I match my tone to the room, even if I disagree.

C. I share my feelings, then second-guess myself.

D. I don’t speak unless I’m 100% certain.

**Reveals:**

• **A. Self-Forsaker**

• **B. Performer**

• **C. Self-Betrayer**

• **D. Overthinker**

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**Q22. You’re revisiting a decision you made last month. What’s your instinct?**

A. Was it the logical one? Did it “work”?

B. Did everyone approve or like it?

C. Did I really feel aligned at the time?

D. I rethink the whole process and question everything.

**Reveals:**

• **A. Self-Forsaker**

• **B. Performer**

• **C. Self-Betrayer**

• **D. Overthinker**

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**The Self-Betrayer — Q19–Q22 Subtype Validation**

**Q19. When something suddenly goes wrong, how do you typically react?**

A. I feel a wave of emotion, then spiral for a bit.

B. I act quickly, even if I’m unsure what I’m doing.

C. I shut off feelings and go into logical mode.

D. I think through every possibility and freeze.

**Reveals:**

• **A. Self-Betrayer**

• **B. Performer**

• **C. Self-Forsaker**

• **D. Overthinker**

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**Q20. When you’re trying to explain your thinking to someone, what often happens?**

A. I speak emotionally, then regret not being clearer.

B. I perform the “right” answer, even if I don’t believe it.

C. I use a rehearsed logic even if I feel differently inside.

D. I keep revisiting the thought over and over, trying to perfect it.

**Reveals:**

• **A. Self-Betrayer**

• **B. Performer**

• **C. Self-Forsaker**

• **D. Overthinker**

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**Q21. When facing a hard decision, which of these most feels like you?**

A. I go with what feels right, then question if it was smart.

B. I make the decision that makes sense to others.

C. I suppress feelings and choose the logical option.

D. I struggle to choose at all and stay stuck.

**Reveals:**

• **A. Self-Betrayer**

• **B. Performer**

• **C. Self-Forsaker**

• **D. Overthinker**

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**Q22. You look back at your last few weeks and notice what?**

A. I made choices emotionally, then felt lost.

B. I stayed in performance mode the whole time.

C. I followed structure but felt disconnected.

D. I thought about doing things, but delayed most of them.

**Reveals:**

• **A. Self-Betrayer**

• **B. Performer**

• **C. Self-Forsaker**

• **D. Overthinker**

**ENTREPRENEURIAL DNA QUIZ — STEP-BY-STEP COMPLETION PATH**

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**BLOCK 1: Q1–Q6 — Default DNA Detection**

**Purpose**

Identify the user’s natural Entrepreneurial DNA: **Architect**, **Alchemist**, or **Blurred Identity**.

**Logic**

• Each question has **1 Architect**, **1 Alchemist**, **1 Neutral**, and **1 Blurred** response.

• A user must show consistent alignment with one mode.

**Scoring**

• Architect answers: +1 Architect point

• Alchemist answers: +1 Alchemist point

• Blurred or Neutral: scored but tracked for pattern detection

**Interpretation**

• **5–6 Architect** → Default DNA = Architect

• **5–6 Alchemist** → Default DNA = Alchemist

• **1–4 split** or mixed alignment → Default DNA = Blurred

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**BLOCK 2: Q7–Q12 — Awareness of Opposite Operating System**

**Purpose**

Assess how well the user understands the **opposite mode** of their default DNA.

**Logic**

• Custom 6-question block based on Default DNA:

|  |  |
| --- | --- |
| **Default DNA** | **Awareness Set Shown** |
| Architect | Awareness of Alchemist Mode |
| Alchemist | Awareness of Architect Mode |
| Blurred | 3 Awareness Qs for Architect, 3 for Alchemist |

**Scoring**

• +1 for correct Opposite-Mode answer

• 0 for Neutral, Blurred, or Opt-Out answers

• **Max score = 6**

• **Progress bar capped at 70%** (see below)

**Awareness Result Display**

**▓▓▓▓░░░░░ Awareness of Your Opposite Mode: 47%**

**→ You’re beginning to understand the strengths and patterns of your opposite style.**

**Awareness Progress Mapping**

|  |  |
| --- | --- |
| **Raw Score** | **Interpreted Awareness %** |
| 6/6 | 70% (Max) — Exceptional Awareness |
| 5/6 | 60% — High Awareness |
| 4/6 | 50% — Good Foundation |
| 3/6 | 40% — Emerging Awareness |
| 2/6 | 30% — Low Awareness |
| 0–1/6 | 20% or below — Unaware |

**100% Awareness is only possible after completing all workbook modules inside the LMS** — progress bar will increase over time via integration.

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**BLOCK 3: Q13–Q18 — Subtype Identification**

**Purpose**

Identify which of the **4 subtypes** the user aligns with within their Default DNA.

**Logic**

• 6 scenario-based questions (custom sets per DNA)

• Each answer is mapped to one subtype

• Hidden tracking tallies dominant response patterns

**Scoring**

• Subtype with the most responses = selected subtype

• In case of tie, fallback logic (behavioral weight + Q19–Q20 confirmation)

**Subtype Output Example**

**You are: The Strategist**

→ “You operate through long-range vision, high-level delegation, and structural clarity…”

**Subtype Path Activated**

• Triggers display of full subtype matrix

• Begins tracking **Subtype Progress Bar** (0–90%)

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**BLOCK 4: Q19–Q22 — Subtype Cross-Check**

**Purpose**

Validate subtype accuracy, detect any inner contradictions, and ensure users did not “game” the quiz.

**Structure (Custom for Each Subtype)**

1. **Subtype Confirmer #1**

2. **Subtype Confirmer #2**

3. **Suppression Detector**

4. **Mirror of Complementary Subtype**

**Logic**

• Confirmer Qs reinforce subtype traits

• Suppression Detector checks for loop confusion or masked identity

• Mirror Q checks reflexive rejection or blind spots around complementary subtype

**Outcome**

• Confirms Subtype = ✅ Progress Tracker Unlocked

• If mismatch detected = Subtype flagged for manual review or re-test prompt

• Also determines **Subtype Progress Starting Score** (e.g. 35–55%)

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**BLOCK 5: Final Score Aggregation + Display Logic**

**Final Output Includes:**

**1. Your Default DNA**

• Architect / Alchemist (or Blurred with reset invitation)

**2. Awareness of Opposite Mode**

• Progress bar (20%–70%)

• Interpretation block

• “Keep growing via [Opposite DNA Workbook]”

**3. Your Subtype**

• Badge (e.g. Visionary Oracle)

• Trait Matrix summary

• CTA: “Grow into the Ultimate [Architect/Alchemist]”

**4. Subtype Progress Tracker**

• Progress bar out of 90% (full LMS required to reach 100%)

• Tracks growth through workbook completion & AI agent check-ins

• Milestones unlocked at 50%, 75%, 90%

**5. Evolution Path**

• At 90% + workbook completion: prompt to evolve into **Ultimate Subtype**

• Validation via auto-AI check or mentor review

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**SPECIAL CASE: Blurred Identity Users**

|  |  |
| --- | --- |
| **Step** | **Path** |
| Default = Blurred | Sent to 7-Day Reset Protocol |
| After Reset | Re-take Q1–Q6 to declare confident default |
| Still Blurred? | Repeat Reset + Access “Blurred-to-Clarity” Bootcamp (future product) |

**BLOCK 5.1: Subtype Progress Tracker – Milestones & Thresholds**

**Purpose**

Track a user’s progress toward mastering their default subtype and eventually evolving into the **Ultimate Architect** or **Ultimate Alchemist**.

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**Subtype Progress Milestones**

|  |  |  |
| --- | --- | --- |
| **Progress %** | **Milestone Description** | **Unlocks** |
| **0–29%** | Initial subtype recognition (Q13–Q22 only) | Trait Matrix, Starting Guidance, Basic Track |
| **30–49%** | Core self-awareness forming | Mid-level LMS modules unlocked + Self-Audit Prompts |
| **50–69%** | Actively integrating subtype traits | Reflective AI Journaling + Peer Pattern Comparisons |
| **70–89%** | High-functioning subtype with gaps | Challenge Scenarios + Self-Test Loops |
| **90%** | Eligible for Evolution | ‘Evolve into Ultimate Subtype’ prompt activated |
| **100%** | Ultimate Subtype Status Achieved | Ultimate Badge, Advanced Track Unlocked, Infinity Layer Sync |

**Note:** The final 10% (from 90% → 100%) is only possible by:

1. Completing **all LMS course workbooks** tied to that subtype

2. Submitting responses or progress logs for AI pattern validation or human mentor chec

3. Displaying consistent behavior shifts in journaling/tracking prompts

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**Progress Source Breakdown**

|  |  |
| --- | --- |
| **Source** | **Max % Contribution** |
| Subtype Quiz Q13–Q22 | 25% |
| Q19–Q22 Confirmer Block | 10% |
| Awareness Score (Q7–Q12) | 5% |
| LMS Workbook Completion | 40% |
| Reflective Prompts & AI Check-ins | 15% |
| Peer or Mentor Confirmation | 5% |

**Master Scoring Logic Table — Backend Engine**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Block** | **Score Inputs** | **Max Points** | **Weight (%)** | **Notes** |
| Q1–Q6 | Default DNA (Architect, Alchemist, Blurred) | 6 | 100% (Type Detection) | Must align with 5–6 for valid assignment |
| Q7–Q12 | Awareness of Opposite DNA | 6 | Up to 70% max display | Converted to % based on 6-point raw |
| Q13–Q18 | Subtype Detection | 6 | 25% of Subtype Progress | Mapped to 1 of 4 subtypes |
| Q19–Q22 | Subtype Cross-Check | 4 | 10% | Confirmers, Suppression, Mirror |
| LMS Workbook | N/A | N/A | 40% of subtype progress | Verified through LMS platform |
| AI Journaling / Prompts | N/A | N/A | 15% | Self-reflection & behavioral updates |
| Mentor Check (Optional) | N/A | N/A | 5% | Adds credibility to 100% completion |
| Final Progress Display | Aggregated | N/A | Visualized in Profile | Both DNA type and Subtype progression shown |

**Visual Progress Output**

**Example Display for Strategist subtype (Architect)**:

You are: The Master Strategist

Progress: ▓▓▓▓▓▓░░░░ 65%

→ You're deeply aligned with your core subtype and actively integrating its most powerful traits. Keep progressing through your next workbook module to unlock ‘Architect: Inner Calibration’ and move closer to Ultimate Strategist status.